



Subject: SAP Sales & Distribution
From Yes-M Systems LLC

Length: 40 Hours

Audience: Students/Working Professionals

Student Location – To students from around the world

Delivery Method: Instructor-Led – Live online Training

SAP-SD Module

About this Course:

Expertise Delivery in Overall SAP Sales and Distribution Configuration and Customization areas.

Complete Exposure in Cross Functional Modules like SAP Finance&Controlling and SAP Material Management

Knowledge Transfer with Real Time Project like Implementation,Support&Rollout.

AT COURSE COMPLETION

Subject notes would be shared with soft copy.
Interview questions would be provided.

Contact us for more details:

Company name: Yes-M Systems

Website: <http://myyesm.com>,

Phone numbers (USA): 678-643-7777, 678-248-0302

Phone number (India): 91-8220006968

Kudzu Reviews: <http://www.kudzu.com/m/Yes-M-Systems-30363491/reviews/>

Facebook: <http://www.facebook.com/yesmsystems>

Youtube: <http://www.youtube.com/yesmsystems>

Course Contents for SAP-SD Module

- Sales overview
- Enterprise structure related to SD
- Master data, like Customer master data, material master data, condition master data and Output master data.
- Partner determination
- Sales document types
- Item categories
- Schedule line categories
- Pricing: Condition table, access sequence, Condition type, pricing procedure
- Stock Posting
- Free goods
- Bills of Material
- Material determination

- Material Listing and Exclusion
- Incompletion logs
- Revenue account determination
- Shipping process like Shipping point determination, Route determination, Shipping conditions picking ,PGI
- Delivery types
- Delivery item categories
- Invoice process
- Billing types
- Special sales processes like cash sales, rush orders ,consignment process and Third party process
- Return sales process
- Credit memo process
- Debit memo process
- Intercompany sales
- Output determination
- Copy control
- Integration with MM,FI&CO

Disclaimer: Yes-M Systems and/or their instructors reserve the right to make any changes to the syllabus as deemed necessary to best fulfil the course objectives. Students registered for this course will be made aware of any changes in a timely fashion using reasonable means.

About Yes-M Systems:

- a. Established in 2005 (Atlanta, GA, USA), 10th year in business.
- b. A+ accreditation from US Better Business Bureau
(<http://www.bbb.org/atlanta/business-reviews/internet-consultants/yes-m-systems-in-duluth-ga-27431372>)
- c. Received the “Best of 2012” and “Best of 2013” awards from US-based Kudzu
(<http://www.kudzu.com/m/Yes-M-Systems-30363491/reviews/>)
- d. Trained close to 3000+ students from all over the world.
- e. Experienced, passionate and committed trainers
- f. IT Training in various technologies including Java, Dot Net, SAP, Oracle, QA, BA etc (See Courses We offer section for more information)
- g. Professional guidance/help with resumes and interview preparations.
- h. Recruiter help with marketing/jobs
- i. Certification at the end of the training.

Courses we offer:

A. QA and BA courses:

- QA [Quality Assurance or QA Testing]
- BA [Business Analysis or Business Analyst]
- QA and BA as a single course (Integrated QA+BA) at a reduced fee.
- Advanced/specialization courses:
 - a. 60-hour Selenium course with Core Java
 - b. ETL Testing
 - c. Advanced Mobile Testing
 - d. Advanced QTP
 - e. Any combination of a, b, c, d.
- Certification QA
 - a. QTP
 - b. ISTQB
 - c. Quality Center
- Healthcare and Finance specialization
 - a. Healthcare as a Domain Class
 - b. Healthcare BA [Business Analyst with specialization in Healthcare]
 - c. Healthcare QA [Business Analyst with specialization in Healthcare]
 - d. Healthcare QA [Quality Assurance or QA Testing]
 - e. Business analyst with Finance specialization.
 - f. Quality Assurance with Finance specialization

B. Java courses:

- a. Core Java
- b. Advanced Java
- C. Combination of Core Java and Advanced Java

C. Healthcare and Finance specialization

- a. Healthcare as a Domain Class
- b. Healthcare BA [Business Analyst with specialization in Healthcare]
- c. Healthcare QA [Business Analyst with specialization in Healthcare]
- d. Healthcare QA [Quality Assurance or QA Testing]
- e. Business analyst with Finance specialization.
- f. Quality Assurance with Finance specialization

D. Microsoft Courses:

- a. Dot Net
- b. Microsoft Business Intelligence [MS BI]
- c. Sharepoint
- d. MS SQL Server

E. SAP Courses:

- a. SAP FICO
- b. SAP MM
- c. SAP HR
- d. SAP BO
- e. SAP BI
- f. SAP HANA

F. Oracle Courses:

- a. Oracle Financial
- b. Oracle DBA
- c. PL/SQL

G. Other Courses:

- a. Hadoop
- b. Hadoop with Java
- c. Salesforce
- d. Project Management (PMP)
- e. Maximo
- f. Tableau
- g. Informatica
- h. Cognos